## An Established Recruiter Enters the Field to Revolutionize the Industry

Painless Hire is a pioneering trendsetter in the world of employee recruitment. Founded in 2009 by <u>Dr.</u> <u>Ilan Cohen</u>, Painless Hire has designed an incredibly effective system for sourcing and screening candidates which is radically different from the traditional methods used for recruiting. A practicing ophthalmologist in the New York tri-state area, Dr. Cohen discovered in his search for his own employees that while a resume screening and interview serve a purpose; using them alone is neither an objective nor an effective method for finding the right employees for a business. The most capable candidates are often employed elsewhere and are not actively searching for a job. With nationwide coverage, Painless Hire's innovative system delivers top talent to business owners for an interview generally within 2 weeks from the start of the process. Painless Hire utilizes various scientific methods to ensure that the skills, personality, aptitude and attitude of the candidate are the exact match for the open position.

The company promotes their <u>Hire Smart... Hire Painless</u> effort, aimed at putting control back into the hands of employers, while providing them with an all-encompassing service for a targeted candidate search. Painless Hire gives employers an <u>upper hand</u> over the services of traditional recruiting and staffing agencies by focusing on long-term permanent placement over temporary staffing. This is accomplished through various candidate filters, one of which is the use of pre-employment testing. Employment testing has been utilized since <u>200 AD</u>, and <u>numerous studies</u> have proven its effectiveness and reliability in predicting employee performance.

## The Painless Hire Process:

- Rather than recycling resumes, Painless Hire posts the job on 100+ paid job boards and actively searches for candidates through social media platforms
- Painless Hire screens hundreds of applicants based on the employer's specified criteria; experience, salary, education, commute time, etc.
- Applicants meeting said criteria are then invited to take an online pre-employment assessment specifically designed for the position in order to assess their abilities, skills and knowledge. This rigorous and extremely reliable screening method will highlight any top talent within the pool of candidates
- Painless Hire selects the top candidates with the highest scores, and a recruiting expert conducts a 15-30 minute phone interview with each candidate
- Painless Hire then schedules live interviews with select candidates on the employer's behalf
- Within 2 weeks, employers meet with a few highly qualified candidates that fulfill their exact criteria
- Painless Hire offers a 3-6 month satisfaction guarantee, and costs which are significantly less from what traditional recruiters charge

## This unique system ultimately results in:

- Higher productivity
- Increased employee retention
- Reduction in costs associated with turnover
- Increasing the defensibility of the hiring process through the use of objective data

## Painless Pricing:

- Painless Hire's fee is normally 15% of the employee's salary. However, Painless Hire offers an introductory 12% to new clients
- An optional Premium Board upgrade of \$539 for quick to fill positions is available as well, and is deducted from the total fee

With many <u>satisfied clients</u> nationwide, Painless Hire is revolutionizing the recruiting industry by focusing on and accentuating the most reliable methods of finding candidates who are truly ideal for the position. Painless Hire is keen on setting a new industry standard for the benefit of employers, candidates and recruiters, and has published many <u>articles</u> about the right way to source, recruit, and hire employees.